



ISTJ “DOING WHAT SHOULD BE DONE” Organizer * Compulsive * Private * Trustworthy * Rules ‘n Regs * Practical MOST RESPONSIBLE	ISFJ “A HIGH SENSE OF DUTY” Amicable * Works Behind the Sense * Ready to Sacrifice * Accountable * Prefers “Doing” MOST LOYAL	INFJ “AN INSPIRATION TO OTHERS” Reflective/Introspective * Quietly Caring * Creative * Linguistically Gifted * Psychic MOST CONTEMPLATIVE	INTJ “EVERYTHING HAS A ROOM FOR IMPROVEMENT” Theory Based * Skeptical * ”My Way” * High Need for Competency * Sees World as Chessboard MOST INDEPENDENT
ISTP “READY TO TRY ANYTHING ONCE” Very observant * Cool and Aloof * Hands-on Practicality * Unpretentious * Ready for what Happens MOST PRAGMATIC	ISFP “SEES MUCH BUT SHARES LITTLE” Warm and Sensitive * Unassuming * Short Range Planner * Good Team Member * In Touch with Self and Nature MOST ARTISTIC	INFP “PERFORMING MOBILE SERVICE TO AID SOCIETY” Strict Personal values * Seeks Inner Order/Peace * Creative * Non-Directive * Reserved MOST IDEALISTIC	INTP “A LOVE OF PROBLEM SOLVING” Challenges others to Think * Absent-minded * Professor * Competency Needs * Socially Cautious MOST CONCEPTUAL
ESTP “THE ULTIMATE REALIST” Unconventional Approach * Fun Gregarious * Lives for Here and Now * Good at Problem Solving MOST SPONTANEOUS	ESFP “YOU ONLY GO AROUND ONCE IN LIFE” Sociable * Spontaneous * Loves Surprises * Cuts Red Tape * Juggles Multiple Projects/Events * Quip Master MOST GENEROUS	ENFP “GIVING LIFE AN EXTRA SQUEEZE” People Oriented * Creative * Seeks Harmony * Life of Party * More Starts than Finishes MOST OPTIMISTIC	ENTP “ONE EXCITING CHALLENGE AFTER ANOTHER” Argues Both Sides of a Point to Learn * Brinksmanship * Tests the Limits * Enthusiastic * New Ideas MOST INVENTIVE
ESTJ “LIFE’S ADMINISTRATORS” Order and Structure * Sociable * Opinionated * Results Driven * Producer * Traditional MOST HARD CHARGING	ESFJ “HOST AND HOSTESSES OF THE WORLD” Gracious * Good Interpersonal Skills * Thoughtful * Appropriate * Eager to Please MOST HARMONIZING	ENFJ “SMOOTH TALKING PERSUADER” Charismatic * Compassionate * Possibilities for People * Ignores the Unpleasant * Idealistic MOST PERSUASIVE	ENTJ “LIFE’S NATURAL LEADERS” Visionary * Gregarious * Argumentative * Systems Planners * Take change * Low Tolerance for Incompetency MOST COMMANDING